



Mastering Research Methods For Business & Social Research

19 - 23 Apr 2027
Milan



Mastering Research Methods For Business & Social Research

Ref.: 36300_22465 **Date:** 19 - 23 Apr 2027 **Location:** Milan **Fees:** 5700 **Euro**

Course Overview:

This course is an intensive training course designed to equip participants with advanced skills in business research methods and social research techniques. This course delves into a complete range of topics, from quantitative and qualitative research methods to specialized techniques such as quantitative surveys, secondary data analysis, and statistical analysis in research. Participants will explore effective research methodologies, including social surveys and questionnaires, conducting interviews for research, and leading discussion groups in research settings.

Target Audience:

- Research Analysts
- Business Analysts
- Social Scientists
- Market Researchers
- Academic Researchers
- Data Analysts
- Project Managers
- Policy Makers

Targeted Organizational Departments:

- Research and Development R&D
- Marketing and Market Research
- Human Resources HR
- Academic Institutions
- Public Policy and Government Agencies

Targeted Industries:

- Business and Corporate Sector
- Education and Academia
- Government and Public Policy
- Healthcare and Social Services
- Market Research Firms
- Non-Profit Organizations



Course Offerings:

By the end of this course, participants will be able to:

- Design and implement quantitative surveys and qualitative research methods.
- Conduct secondary data analysis and apply statistical analysis in research.
- Develop and utilize social surveys, questionnaires, and interviews for research.
- Facilitate discussion groups, workshops, and observation techniques in research.
- Address and overcome research issues and challenges.
- Apply both quantitative and qualitative research methods in business and social contexts.

Training Methodology:

This course employs a variety of training methodologies to ensure a complete learning experience. Participants will engage in interactive sessions, including case studies, group work, and real-world application exercises. The course includes hands-on workshops for survey design, data analysis, and qualitative interviews. Interactive feedback sessions will provide participants with personalized insights and improvements.

Course Toolbox:

- Detailed workbooks and manuals
- complete reading materials and online resources
- Checklists and templates for research projects

Course Agenda:

Day 1: Introduction to Research Methods and Quantitative Techniques

- **Topic 1:** Introduction to Research Methods
- **Topic 2:** Types of Research Methods
- **Topic 3:** Quantitative Research Methods
- **Topic 4:** Quantitative Survey Design
- **Topic 5:** Secondary Data Collation and Analysis
- **Topic 6:** Basics of Statistical Analysis
- **Reflection & Review:** Overview and Key Takeaways from Day 1



Day 2: Advanced Quantitative Techniques and Data Analysis

- **Topic 1:** Advanced Statistical Analysis in Research
- **Topic 2:** Utilizing Secondary Data for Research
- **Topic 3:** Practical Applications of Quantitative Surveys
- **Topic 4:** Techniques for Statistical Analysis
- **Topic 5:** Data Interpretation and Presentation
- **Topic 6:** Case Studies in Quantitative Research
- **Reflection & Review:** Applying Quantitative Methods to Business & Social Research

Day 3: Introduction to Qualitative Research Methods

- **Topic 1:** Overview of Qualitative Research Methods
- **Topic 2:** Designing Social Surveys and Questionnaires
- **Topic 3:** Conducting Effective Interviews
- **Topic 4:** Facilitating Discussion Groups
- **Topic 5:** Planning and Conducting Workshops
- **Topic 6:** Observation Techniques in Research
- **Reflection & Review:** Insights and Learnings from Qualitative Methods

Day 4: Advanced Qualitative Techniques and Visual Methods

- **Topic 1:** Visual Techniques for Qualitative Research
- **Topic 2:** Data Collection Methods in Qualitative Research
- **Topic 3:** Analyzing Qualitative Data
- **Topic 4:** Practical Workshop: Conducting and Recording Observations
- **Topic 5:** Using Visual Methods in Social Research
- **Topic 6:** Group Discussions: Challenges and Solutions
- **Reflection & Review:** Enhancing Qualitative Research with Visual Methods

Day 5: Integrative Research Methods and Addressing Challenges

- **Topic 1:** Combining Quantitative and Qualitative Research Methods
- **Topic 2:** Addressing Common Research Issues
- **Topic 3:** Creating a complete Research Glossary
- **Topic 4:** Effective Research Techniques for Business & Social Research
- **Topic 5:** Developing Advanced Research Methods
- **Topic 6:** Preparing and Presenting Research Findings
- **Reflection & Review:** Integrative Review and Final Reflections



How This Course is Different from Other Research Methods Courses:

"Mastering Research Methods For Business & Social Research" stands out by offering a balanced approach to both quantitative and qualitative research methods, tailored for business and social research contexts. Unlike other courses, this program integrates practical workshops, interactive sessions, and real-world applications, ensuring participants can apply learned techniques immediately.



Training Course Categories

Agile PM and Project Management Training Courses

Certified Courses By International Bodies

Communication and Public Relations Training Courses

Data Analytics Training and Data Science Courses

Environment & Sustainability Training Courses

Finance and Accounting Training Courses

Governance, Risk and Compliance Training Courses

Human Resources Training and Development Courses

IT Security Training & IT Training Courses

Leadership and Management Training Courses

Legal Training, Procurement and Contracting Courses

Maintenance Training and Engineering Training Courses

Marketing, Customer Relations, and Sales Courses

Occupational Health, Safety and Security Training Courses

Personal & Self-Development Training Courses

Quality and Operations Management Training Courses

Secretarial and Administration Training Courses



Training Cities

Accra Ghana	Al Jubail Saudi Arabia	Amman Jordan
Amsterdam Netherlands	Athens Greece	Baku Azerbaijan
Bangkok Thailand	Barcelona Spain	Berlin Germany
Cairo Egypt	Cape town South Africa	Casablanca Morocco
Chicago USA	Doha Qatar	Dubai UAE
Frankfurt Germany	Geneva Switzerland	Istanbul Turkey
Jakarta Indonesia	Johannesburg South Africa	Kuala Lumpur Malaysia
Kuwait Kuwait	Langkawi Malaysia	Lisbon Portugal
London UK	Madrid Spain	Manama Bahrain
Marbella Spain	Milan Italy	Montreux Switzerland
Munich Germany	Muscat Oman	Nairobi Kenya
New York USA	Paris France	Phuket Thailand
Porto Portugal	Prague Czech Republic	Riyadh Saudi Arabia



Training Cities

Rome

Italy

San Diego

USA

Seoul

South Korea

Sharm El-Sheikh

Egypt

Singapore

Singapore

Tashkent

Uzbekistan

Tbilisi

Georgia

Tokyo

Japan

Toronto

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Trabzon

Turkey

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Austria

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Tanzania

Zoom

Online Training