



The Advanced Stakeholder Engagement Training Course (10 Days)

08 - 19 Mar 2027
Milan



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Ref.: 36304_22757 **Date:** 08 - 19 Mar 2027 **Location:** Milan **Fees:** 10000 **Euro**

Course Overview

This intensive 10-day program is designed to equip professionals with the essential skills and knowledge for effective stakeholder engagement. Covering best practices in stakeholder management and advanced stakeholder identification techniques, the course ensures participants master various engagement methods, plan strategies, manage conflicts, and evaluate processes. The program delves into project lifecycle roles, practical engagement skills, and conflict resolution. Unlike other courses, it integrates complete stakeholder conflict resolution strategies and practical engagement skills into a single program. By blending theoretical knowledge with hands-on application, participants will be ready to implement stakeholder engagement strategies effectively in their professional contexts.

Target Audience

- Project Managers
- Business Analysts
- Corporate Communication Officers
- Environmental Managers
- HR Managers
- Consultants
- Team Leaders

Targeted Organizational Departments

- Project Management
- Corporate Communications
- Human Resources
- Environmental Management
- Corporate Strategy
- Public Relations

Targeted Industries

- Environmental Management
- Corporate Consulting
- Public Sector
- Non-Governmental Organizations NGOs
- Healthcare
- Technology
- Education

Course Offerings

By the end of this course, participants will be able to:

- Implement best practices in stakeholder engagement
- Develop effective stakeholder management strategies
- Identify and prioritize stakeholders using advanced techniques
- Apply various methods for stakeholder engagement
- Plan and execute detailed stakeholder engagement strategies
- Manage conflicts with and between stakeholders
- Monitor and evaluate stakeholder engagement processes
- Communicate effectively with stakeholders across different industries

Training Methodology

The course utilizes a blend of interactive methodologies to ensure a complete training experience. Participants will engage in case studies, group work, interactive sessions, and feedback sessions. Real-world examples and practical exercises enhance understanding and application of stakeholder engagement techniques. This approach ensures that participants can translate theoretical knowledge into practical skills, fostering a deeper comprehension and readiness to apply stakeholder engagement strategies in real-world scenarios.

Course Toolbox

- Stakeholder Engagement Handbook
- Practical Methods Notes
- Checklists for Stakeholder Engagement
- Templates for Stakeholder Communication
- Online Resources for Stakeholder Management
- Case Study Workbooks

Course Agenda



Day 1: Introduction to Advanced Stakeholder Engagement

- **Topic 1:** Background and Context of Stakeholder Engagement
- **Topic 2:** How Does the Handbook Work?
- **Topic 3:** What Do We Mean by Engagement?
- **Topic 4:** What Is a Stakeholder?
- **Topic 5:** Why Is Stakeholder Engagement Beneficial?
- **Topic 6:** Challenges and Limits to Engagement
- **Reflection & Review:** Key Points to Consider for Effective Stakeholder Engagement

Day 2: Importance of Engaging with Stakeholders

- **Topic 1:** Why Engage with Stakeholders
- **Topic 2:** Scope and Context of Stakeholder Engagement
- **Topic 3:** General Information and Advice from BiodivERsA
- **Topic 4:** Information from Other Researchers and Projects
- **Topic 5:** Key Points to Consider for Effective Stakeholder Engagement
- **Topic 6:** How BiodivERsA Can Help in Stakeholder Engagement
- **Reflection & Review:** Reviewing the Importance and Scope of Stakeholder Engagement

Day 3: Identifying Stakeholders

- **Topic 1:** How to Identify Stakeholders
- **Topic 2:** Stage 1: Who Are Your Stakeholders?
- **Topic 3:** Stage 2: Assess, Analyze, and Prioritize Stakeholders
- **Topic 4:** Stage 3: Understand Your Stakeholders
- **Topic 5:** Summary of the Three Stages of Stakeholder Identification
- **Topic 6:** Key Points from References on Stakeholder Identification
- **Reflection & Review:** Reflecting on Stakeholder Identification Techniques

Day 4: Stakeholder Roles and Engagement Methods

- **Topic 1:** When to Engage with Stakeholders
- **Topic 2:** Mapping Stakeholder Roles to Different Stages of the Project Lifecycle
- **Topic 3:** Methods for Engagement
- **Topic 4:** Types of Engagement Methods
- **Topic 5:** Practical Methods Notes
- **Topic 6:** Matching Methods to Levels of Engagement
- **Reflection & Review:** Evaluating Methods and Timing of Stakeholder Engagement



Day 5: Planning and Implementing Engagement Strategies

- **Topic 1:** Planning the Detail of the Engagement
- **Topic 2:** Practicalities, Feasibility, and Implementation of Engagement Plans
- **Topic 3:** Managing Stakeholder Conflict
- **Topic 4:** Conflicts with and Between Stakeholders: Types and Causes
- **Topic 5:** Conflict Management Tools and Constructing a Conflict Timeline
- **Topic 6:** Monitoring and Evaluating the Engagement
- **Reflection & Review:** Complete Review and Future Strategies for Stakeholder Engagement

Day 6: Effective Communication Strategies

- **Topic 1:** Key Communication Skills for Stakeholder Engagement
- **Topic 2:** Developing a Communication Plan
- **Topic 3:** Using Technology for Effective Communication
- **Topic 4:** Cross-Cultural Communication Challenges
- **Topic 5:** Feedback Mechanisms
- **Topic 6:** Case Studies on Effective Communication
- **Reflection & Review:** Improving Communication Techniques

Day 7: Utilizing Stakeholder Analysis Tools

- **Topic 1:** Overview of Stakeholder Analysis Tools
- **Topic 2:** Using Stakeholder Mapping
- **Topic 3:** Power/Interest Grid Analysis
- **Topic 4:** Stakeholder Influence Diagram
- **Topic 5:** Practical Application of Analysis Tools
- **Topic 6:** Case Study Exercises
- **Reflection & Review:** Analyzing Stakeholder Dynamics

Day 8: Strategic Stakeholder Engagement Planning

- **Topic 1:** Developing Strategic Engagement Plans
- **Topic 2:** Setting Objectives and Key Results OKRs
- **Topic 3:** Resource Allocation for Stakeholder Engagement
- **Topic 4:** Risk Management in Stakeholder Engagement
- **Topic 5:** Monitoring and Adjustment of Strategies
- **Topic 6:** Best Practices for Implementation
- **Reflection & Review:** Strategic Plan Evaluation



Day 9: Measuring and Evaluating Stakeholder Engagement

- **Topic 1:** Importance of Evaluation
- **Topic 2:** Key Performance Indicators KPIs for Stakeholder Engagement
- **Topic 3:** Data Collection Methods
- **Topic 4:** Analyzing Engagement Data
- **Topic 5:** Reporting and Feedback
- **Topic 6:** Continuous Improvement Strategies
- **Reflection & Review:** Evaluating Engagement Effectiveness

Day 10: Future Trends and Innovations in Stakeholder Engagement

- **Topic 1:** Emerging Trends in Stakeholder Engagement
- **Topic 2:** The Role of AI and Technology in Engagement
- **Topic 3:** Sustainable Engagement Practices
- **Topic 4:** Integrating Social Responsibility
- **Topic 5:** Future Challenges and Opportunities
- **Topic 6:** Final Case Study and Group Project
- **Reflection & Review:** Summarizing Course Learnings and Future Applications

How This Course is Different from Other Stakeholder Engagement Courses

This course is exceptional because it provides a holistic and practical approach to stakeholder engagement. Unlike other courses, it combines complete stakeholder conflict resolution strategies, and practical engagement skills into a single comprehensive program. Participants benefit from a unique blend of theoretical knowledge and hands-on application, ensuring they can effectively implement stakeholder engagement strategies in their professional contexts. The course also includes innovative methodologies, real-world examples, and interactive sessions that provide a dynamic and engaging learning experience.



Training Course Categories

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IT Security Training & IT Training Courses

Leadership and Management Training Courses

Legal Training, Procurement and Contracting Courses

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Personal & Self-Development Training Courses

Quality and Operations Management Training Courses

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