



Mastering Strategic Financial Forecasting and Planning Training Course - 5 Days

24 - 28 Jan 2027
Doha



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Ref.: 83_50163 **Date:** 24 - 28 Jan 2027 **Location:** Doha **Fees:** 5500 **Euro**

Course Overview

This advanced 5-day training program is designed for finance professionals seeking to master the art of strategic financial forecasting, financial modeling, and long-term planning for sustainable business success. The course emphasizes real-world applications through hands-on modeling exercises, scenario planning, and risk-adjusted forecasting. Participants will explore how to link financial strategy with measurable performance indicators and create adaptive financial policies that drive organizational growth. Through a final assessment, participants will present a comprehensive financial plan to demonstrate mastery of key tools and techniques.

Target Audience

- Financial Analysts and Forecasting Professionals
- Budgeting and Planning Managers
- Corporate Finance Executives
- Investment Analysts and Treasury Professionals
- Controllers and CFOs
- Strategic Planning Professionals

Targeted Organizational Departments

- Finance and Treasury
- Strategic Planning
- Investment and Corporate Development
- Project Management and Operations
- Risk and Compliance

Targeted Industries

- Infrastructure and Real Estate
- Renewable Energy and Utilities
- Banking and Financial Services
- Oil & Gas and Telecommunications
- Healthcare, Pharma, and Public Sector
- SMEs focused on financial transformation

Course Objectives

By the end of this training course, participants will be able to:

- Apply advanced financial forecasting and scenario planning methods
- Build dynamic financial models to support strategic decisions
- Develop and implement effective financial policies aligned with business goals
- Analyze financial performance using key KPIs and sustainability metrics
- Create robust financial plans that support business resilience and growth
- Present professional-level forecasts and strategic financial recommendations

Training Methodology

This course uses:

- Real-world financial case studies
- Interactive workshops and financial simulations
- Excel-based modeling labs and dashboards
- Group presentations and final assessments
- Instructor feedback and peer review

Course Toolbox

Participants will receive:

- Financial Modeling Templates
- Forecasting Methodology Workbook
- Strategic Policy Planning Checklist
- KPI and Performance Dashboard Framework
- Sustainability Financial Planning Toolkit

Course Agenda

Day 1: Advanced Financial Forecasting Techniques

- **Topic 1:** Key Principles of Accurate Financial Forecasting
- **Topic 2:** Data-Driven Forecasting and Predictive Analytics
- **Topic 3:** Scenario Planning for Market Uncertainty
- **Topic 4:** Forecasting with AI and Machine Learning Tools
- **Topic 5:** Developing Reliable Forecast Reports
- **Topic 6:** Forecasting Pitfalls and How to Avoid Them
- **Reflection & Review:** Best Practices in Advanced Forecasting



Day 2: Financial Modeling for Strategic Decision-Making

- **Topic 1:** Building Integrated Financial Models
- **Topic 2:** Modeling Revenue and Profitability Scenarios
- **Topic 3:** Using Financial Models for Investment Analysis
- **Topic 4:** Forecasting Business Growth through Modeling
- **Topic 5:** Evaluating Strategic Options Using Models
- **Topic 6:** Modeling Risk and Sensitivity Analysis
- **Reflection & Review:** Real-World Application of Modeling in Decision-Making

Day 3: Implementing Strategic Financial Policies

- **Topic 1:** Designing Corporate Financial Strategies
- **Topic 2:** Aligning Financial Policies with Long-Term Goals
- **Topic 3:** Optimizing Capital Structure and Funding Options
- **Topic 4:** Cost Efficiency and Value Creation Strategies
- **Topic 5:** Regulatory Compliance and Governance Frameworks
- **Topic 6:** Linking Financial Policy to Strategic Execution
- **Reflection & Review:** Institutionalizing Effective Financial Policies

Day 4: Measuring Financial Performance & Business Sustainability

- **Topic 1:** Identifying Key Financial KPIs and Metrics
- **Topic 2:** Financial Ratio and Margin Analysis
- **Topic 3:** Trend Analysis and Dashboard Reporting
- **Topic 4:** Sustainability Metrics and Financial Impact
- **Topic 5:** Long-Term Financial Planning for Stability
- **Topic 6:** Continuous Performance Improvement Strategies
- **Reflection & Review:** Measuring and Managing for Sustainable Growth

Day 5: Practical Application and Final Assessment

- **Topic 1:** Creating an Integrated Financial Plan
- **Topic 2:** Department-Wide Forecast Implementation
- **Topic 3:** Case-Based Application and Presentation Skills
- **Topic 4:** Managing Financial Planning in Volatile Markets
- **Topic 5:** Final Project: Presenting a Strategic Financial Plan
- **Topic 6:** Action Planning for Real-World Execution
- **Reflection & Review:** Summary, Feedback & Certification Wrap-Up

FAQ



What specific qualifications or prerequisites are needed for participants before enrolling in the course?

There are no formal qualifications required to join this course. However, participants are expected to have a foundational understanding of financial concepts, such as budgeting, forecasting, and financial reporting. This course is best suited for professionals who are already working in finance, strategy, or planning roles and are looking to deepen their expertise in advanced forecasting techniques, strategic modeling, and sustainable financial planning.

How long is each day's session, and is there a total number of hours required for the entire course?

Each day's session is generally structured to last around 4–5 hours, with breaks and interactive activities included. The total course duration spans five days, approximately 20–25 hours of instruction.

What is the difference between financial modeling and financial forecasting, and why are both needed?

Financial forecasting involves predicting a company's future performance based on historical data, market trends, and scenario analysis. Financial modeling, on the other hand, builds the structure usually in Excel to quantify and test those predictions through formulas and assumptions. Forecasting answers "what might happen," while modeling answers "what will it look like financially if it does?" This course covers both to ensure strategic decisions are not only envisioned but also financially validated.

How This Course is Different from Other Strategic Financial Forecasting and Planning Courses

Unlike generic budgeting or finance courses, Mastering Strategic Financial Forecasting and Planning offers a highly applied, expert-level curriculum built on advanced concepts and real-world application. This program goes beyond theory to include hands-on Excel modeling labs, data-driven forecasting simulations, and policy implementation strategies.

Participants won't just learn to forecast—they'll master how to use forecasting and modeling as decision-making tools across departments. The inclusion of topics like AI in forecasting, risk-adjusted modeling, and sustainability metrics ensures relevance in today's fast-changing business environment.



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Secretarial and Administration Training Courses

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